



Our Process

Since 1987, Sierra has been dedicated to delivering skillful asset management to our clients. Based in Santa Monica, California, our strategies were engineered to reduce volatility while seeking to achieve satisfactory returns over a market cycle. This has helped establish our reputation as a trusted partner to financial advisors and investors nationwide.

Fundamentals of Portfolio Management



WHAT TO BUY?



WHEN TO BUY IT?



WHEN TO SELL IT?

Sierra Mutual Funds has a long-proven approach to each of these questions, from the simplest to the most complex.

Past performance does not guarantee future results and there is no guarantee that any investment strategy will achieve its objectives, generate profits, or avoid losses.

Our Process



When to Sell - *The Simplest*

- We manually apply our risk-limiting discipline (similar to trailing stop losses) to act as our *Sell Signals*.
- When the price declines below the trailing stop, we sell.
- The stops are systematic and are proportionate to the historic volatility of each distinct asset class.
- Trailing stops limit the impact of any sustained decline on the overall portfolio.



When to Buy

- We buy only when we are confident a sufficient uptrend has begun or is in progress.
- Once a given asset class begins an uptrend adequate enough to generate a *Buy Signal* under our proprietary discipline, we analyze all mutual funds and ETFs in that asset class to determine which to buy.
- *Buy Signals* are systematic – and the discipline is the contrary of our trailing stops for Sell Signals.

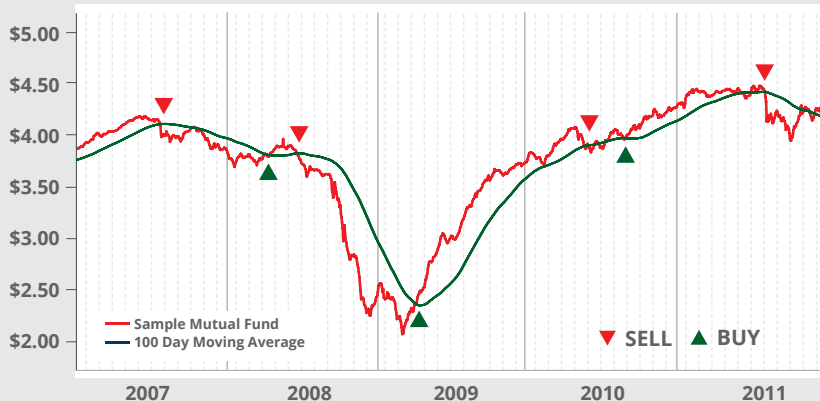


What to Buy - *The Most Complex*

- Often there are multiple asset classes in uptrends.
- As part of our risk-mitigation discipline, we give preference to asset classes with low volatility – our trailing stop bands may be tighter, thus when the trend reverses from up to down, we may give back less.

Buy and Sell Discipline: A Simplified Example

We sell when the price declines below the moving average, and buy when we are confident a sufficient uptrend has begun or is in progress.



For illustrative purposes only. There is no guarantee that any investment strategy will achieve its objectives, generate profits or avoid losses.

Investors should carefully consider the investment objectives, risks, charges, and expenses of the Sierra Mutual Funds. This and other information about the fund is contained in the prospectus and should be read carefully before investing. The prospectus can be obtained on our website www.sierramutualfunds.com or by calling toll free 1-800-729-1467. The Sierra Mutual Funds are distributed by Northern Lights Distributors, LLC, member FINRA/SIPC.

A **trailing stop** is a special type of trade order where the stop-loss price is not set at a single, absolute dollar amount, but instead is set at a certain percentage or a certain dollar amount below the market price.

Mutual Funds involve risk including the possible loss of principal.